

Personal details

Participants

Please enter the personal details of all project participants and nominate a team spokesperson who we will contact during the competition.

Team spokesperson

Title, first name, surname

Category
(please choose)

Students/
apprentices

Researchers, graduates,
employees, external interested
parties

Faculty or research institution

Faculty/degree program/area

Highest professional or academic degree

Date of birth

Gender

Address (street, zip code, town)

Telephone number

E-mail address

Other team members

Title, first name, surname,

status (e.g. student etc.),

E-mail address

Project description

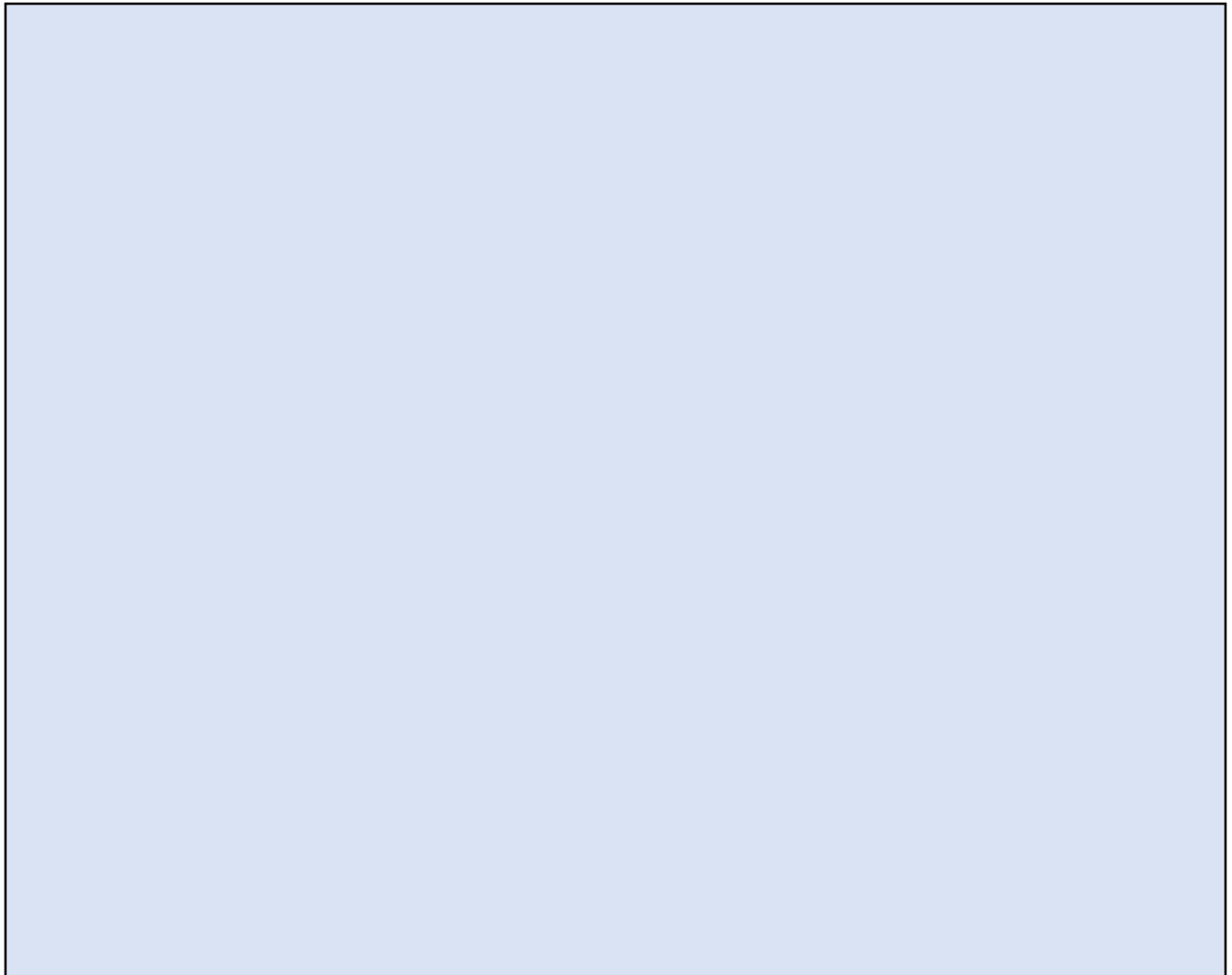
1. Title and short description

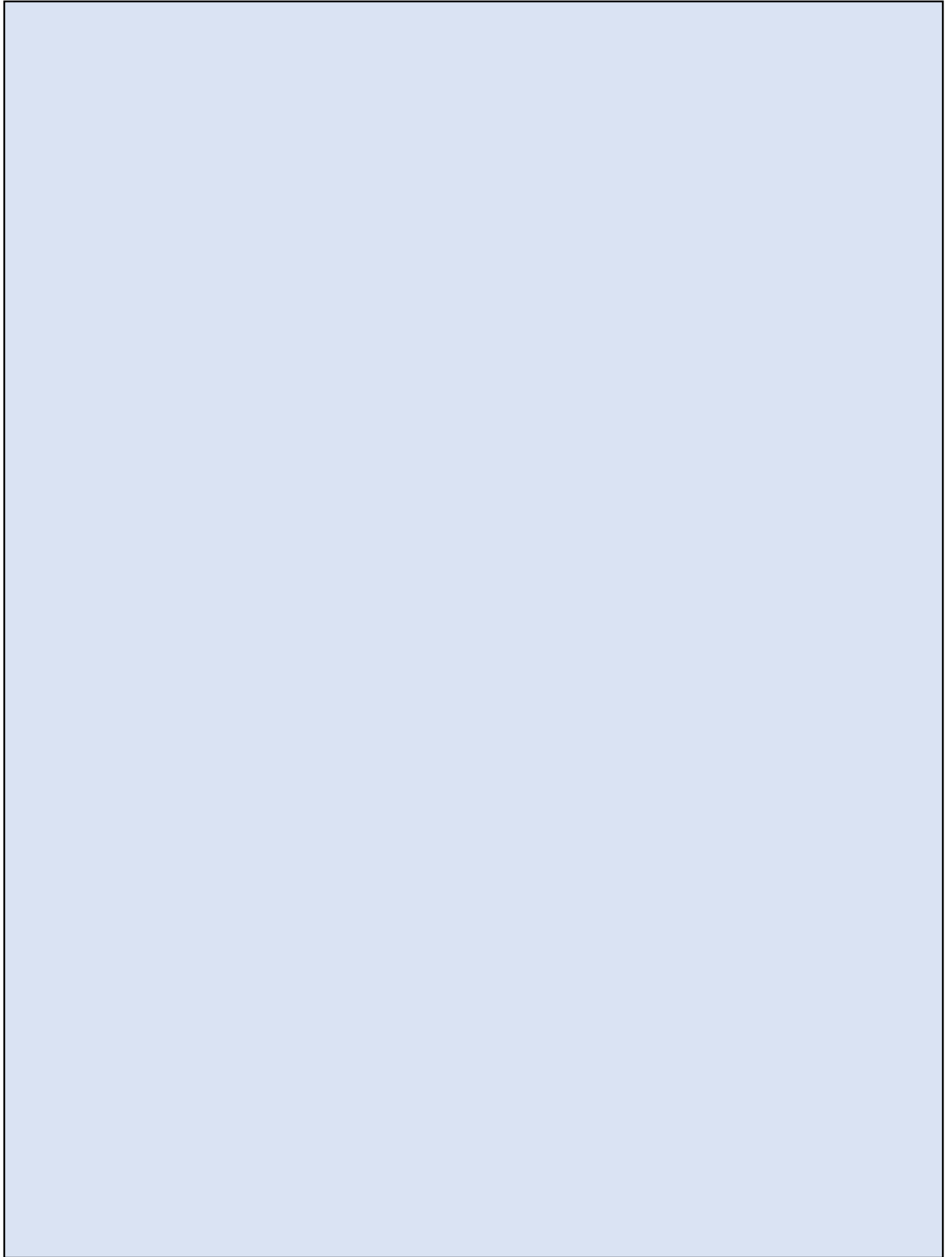


2. Description of the business idea (max. 2 pages)

What is your business idea and what is special about it? Which innovative products, processes or services are based on your business idea? How innovative is your idea compared to existing solutions? What unique selling point does your product have?

Can your idea be assigned to one or more of the “Sustainable Development Goals” (SDG or Global Goals) of the United Nations? Does your idea contribute to solving an economic, ecological, social or overall societal problem (mitigation or elimination)?





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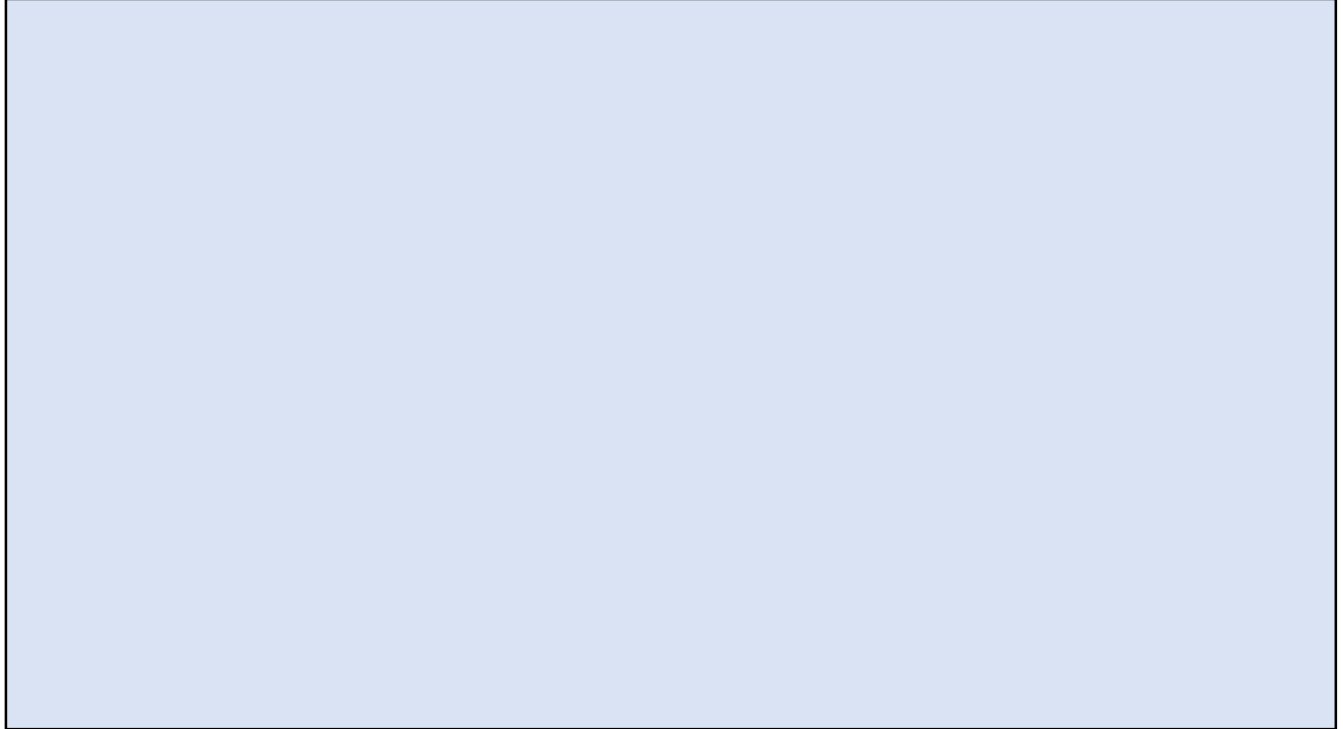
3. Customer benefits (approx. ½ page)

Who and where is your target group? What needs/problems do you solve for your potential customers?
What value proposition or benefit does your product, process or service offer?

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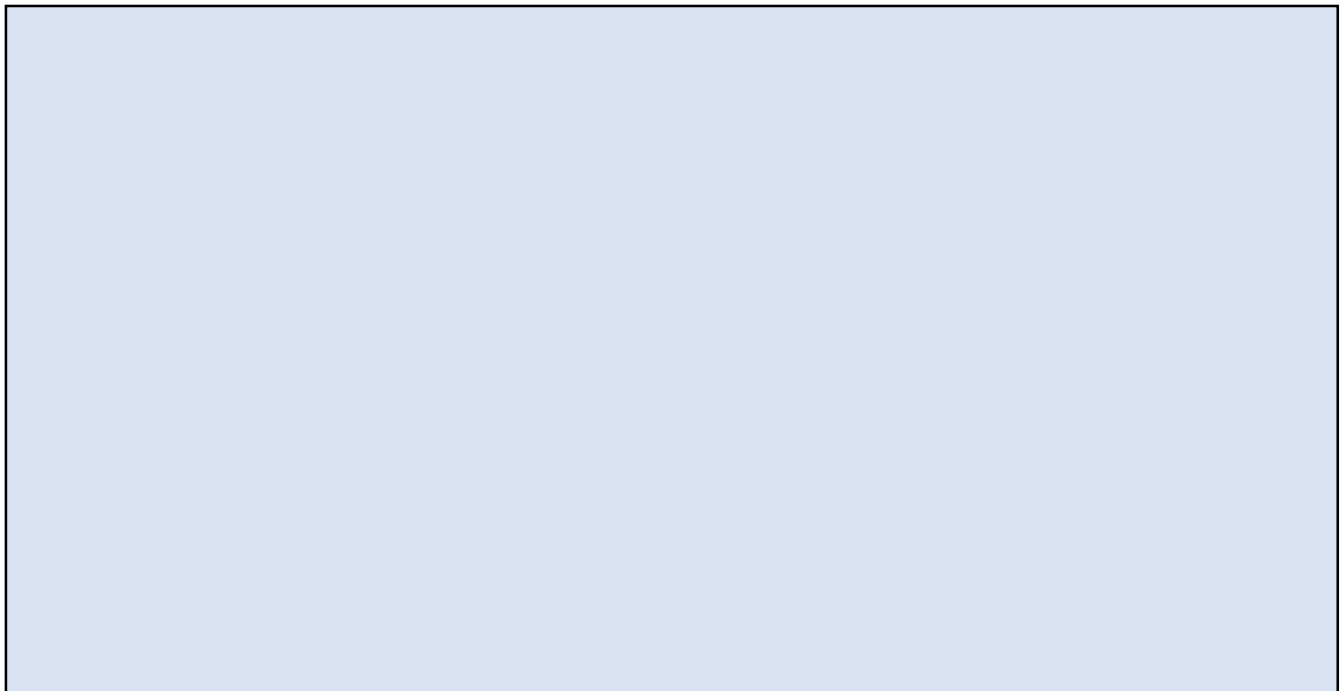
4. Market potential and prospects (approx. ½ page)

Is there a real market for your idea? What opportunities and risks exist in the potential market and in the implementation of your idea? Are there direct or indirect competitors? How sustainable is the business model of the business idea? How great is the potential of the idea to be successful on the market (in terms of demand and target group)? Can your business idea be expanded/scaled by you (e.g. to other areas, markets, sectors, target groups, products, services, etc.)? Are follow-up products or an expansion of the scope of services possible?



5. Stage of development of the product/process/service (approx. ½ page)

At which stage is the development and how long do you estimate the required development period? Which development steps are still necessary? When could your product/process/service be ready for the market? Is the implementation of the idea realistic? What requirements still need to be met? Is it possible to protect your business idea with industrial property rights (e.g. patents)?



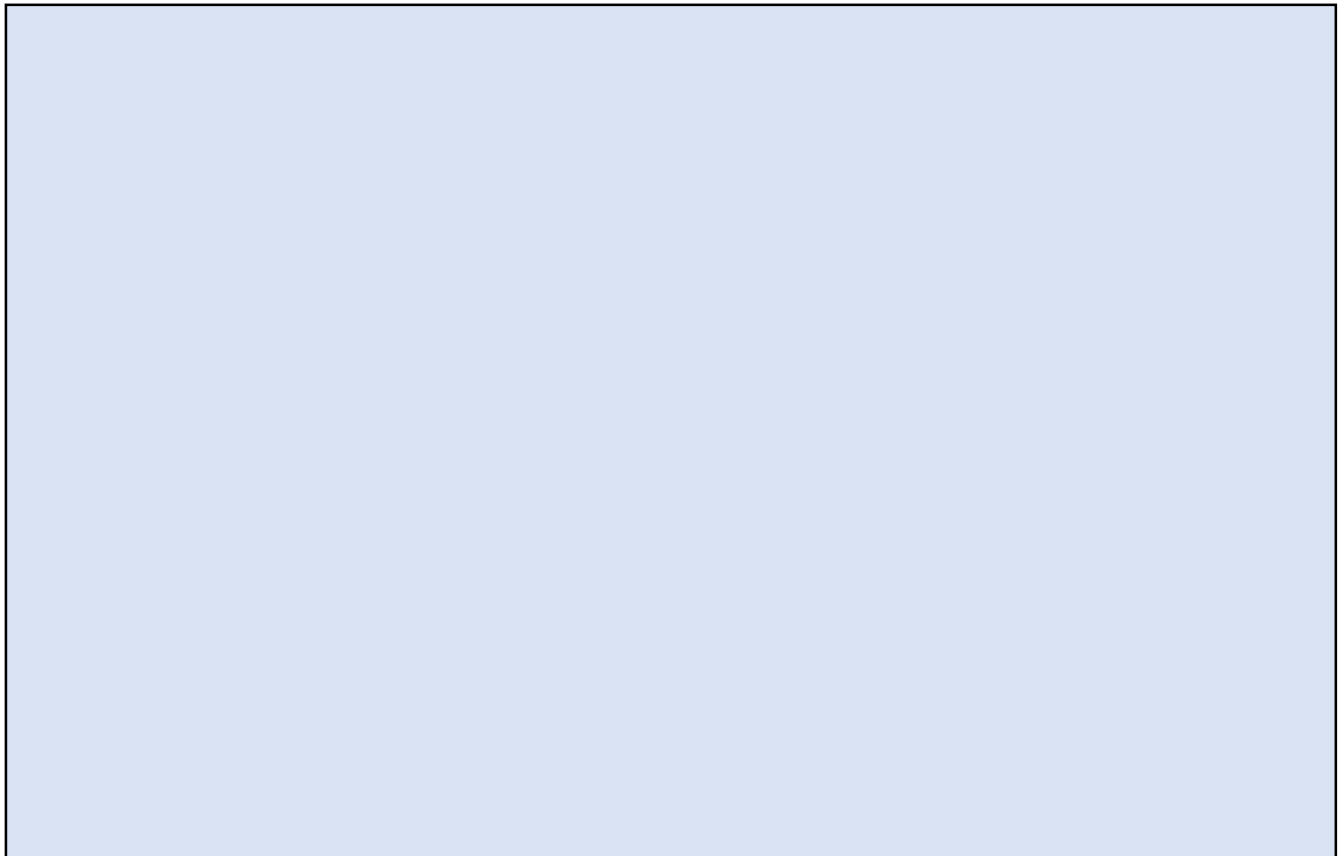
6. Capital requirements and implementation (approx. ½ page)

How high do you estimate the total capital requirement for the implementation of your idea or your company launch? Are you dependent on partnerships and/or suppliers for the implementation? How and at what price do you want to offer your product/service? How would you like to enter the market?



7. Marketing (approx. ½ page)

How do your customers find out about your product/service? Which sales channels do you want to use?



8. Personal motivation (approx. ½ page)

What is your motivation for pursuing or implementing the project? What qualifications/professional knowledge do you (and your team, if applicable) have?

Additional information

A) Mentor from business and/or academia (not mandatory)

Are you supported by a mentor? Please briefly state the name and field of activity.

B) Participation in other ideas competitions

Have you already taken part in other competitions with your business concept? If so, which ones? Has the idea been awarded a prize?

C) How did you become aware of the competition?